## 

infographic microreport



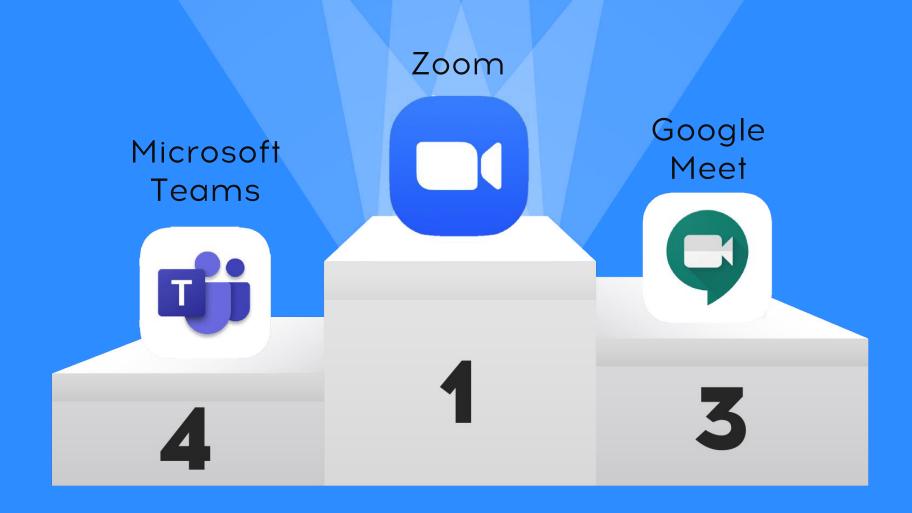
This is a creative interpretation of Zoom Inc. quarterly report, published on August 31, 2020, visualized by visual content agency Top Lead.

Visualization is based on data from the report and other open sources.



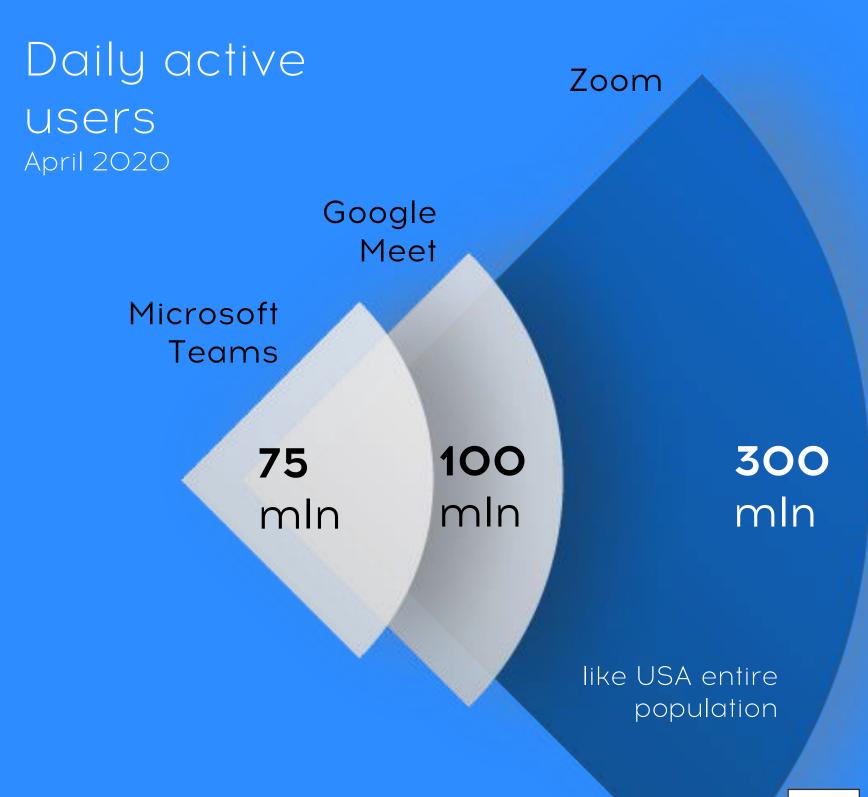
## Zoom is Number One on App Store

App Store business category ranking on 20.09.2020





## User base: like Microsoft and Google combined



## The number of clients increased by 4.5 times in six months

Customers with more than 10 employees

370 200

265 400

Q2 FY 2021

81 900

Q4 FY 2020 Q1 FY 2021



# The number of clients, who pay \$ 100,000 and more has grown 1.5 times

Customers contributing more than \$100 000

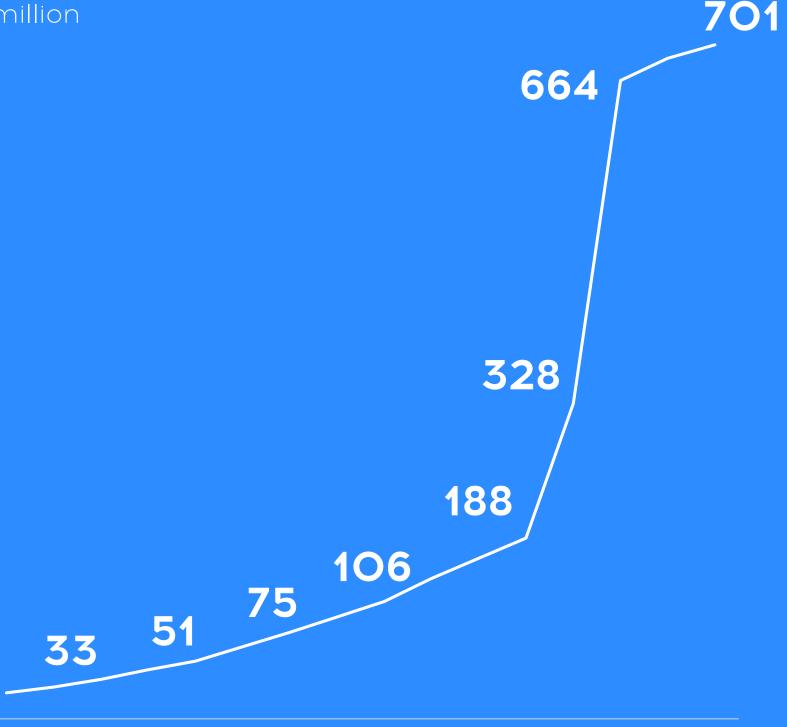




#### Revenue: hockey stick growth





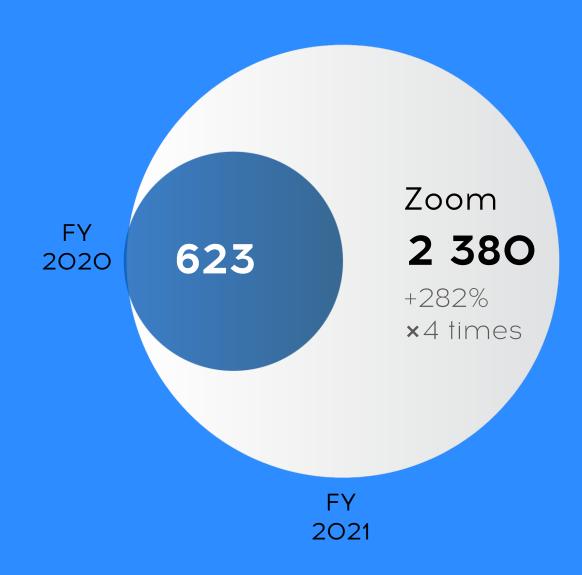




# FY 2021 revenue expected to quadruple

Revenue

FY 2021 \$ million\*



Microsoft Teams

7 500



## Return on sales is higher than Apple's

Zoom

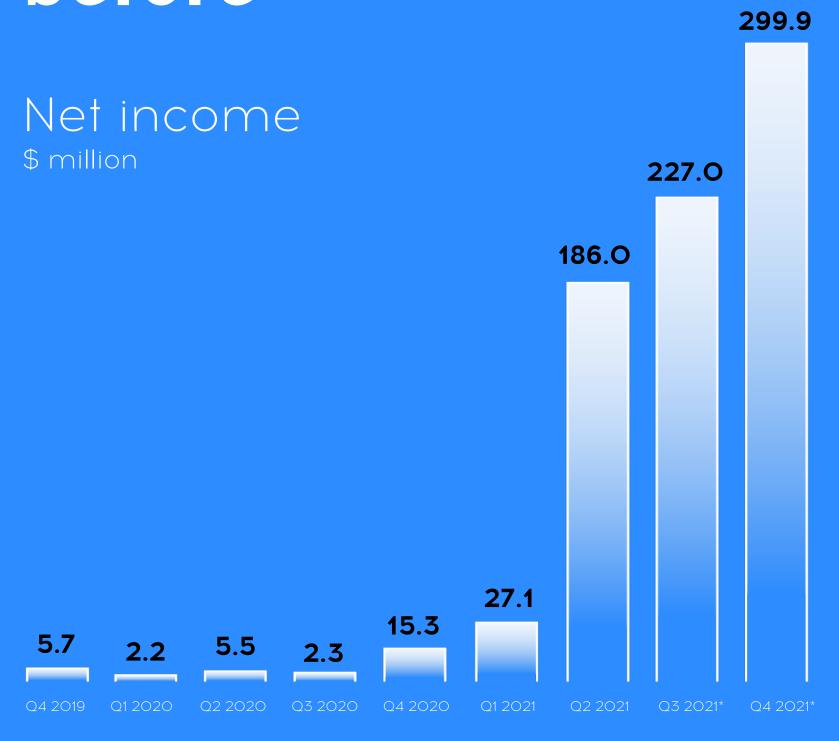
28%

Apple

25%



# FY 2021 quarter net income is more than the sum of all years before

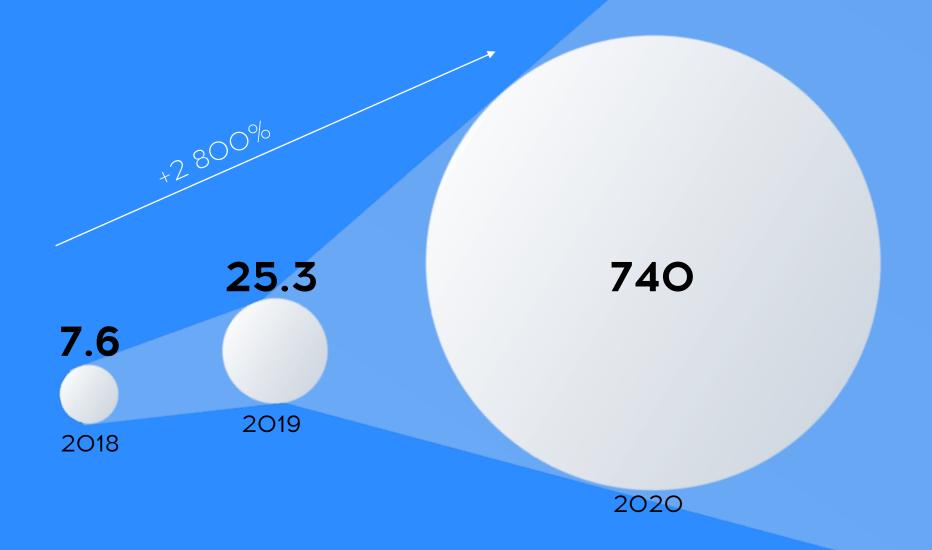




## Net income growth is similar to 140 years of US GDP growth rate

Net income

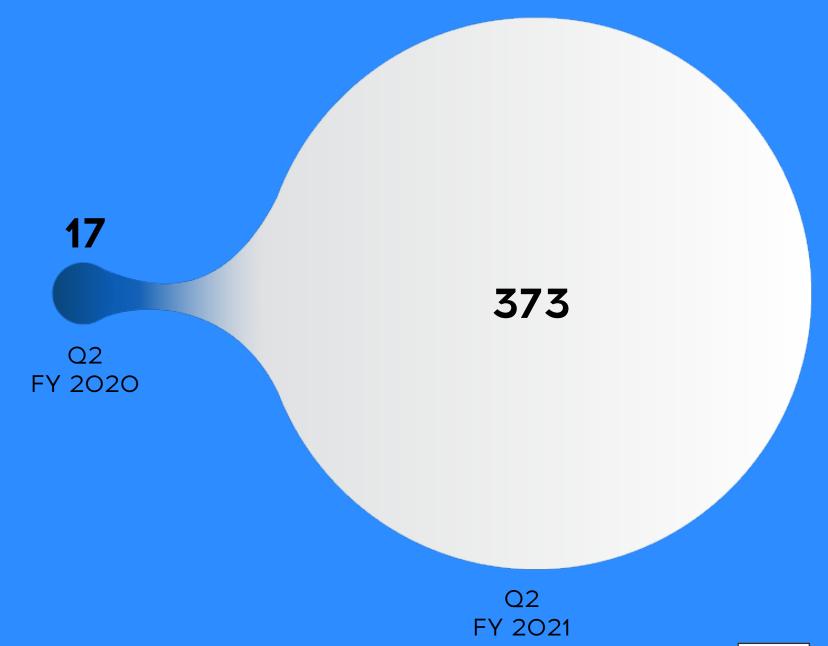
\$ million





## Zoom generate ×20 times more cash than a year before

Free cash flow \$ million





## Cash is the biggest asset

Total cash
Q2 FY 2021, \$ million

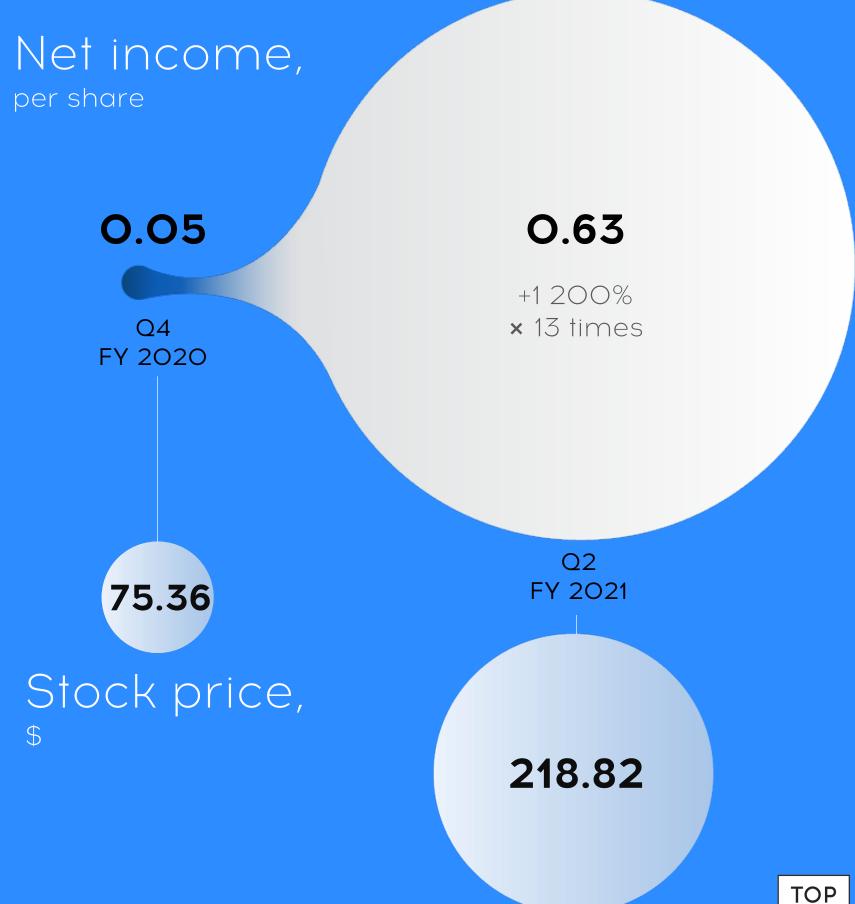
749

**343**Prepaid expenses and other current assets

295
Accounts
receivable, net

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### Stock price rise is backed by finances



### Zoom remember to help society

Over 100 000 K-12 schools are free of charge





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The information in the report is based on data from Zoom Inc. quarterly report, published on August 31, 2020 and from other open sources.

Even though this information has been carefully prepared by experts, it can only be used to get a general idea of the subject discussed in it.

Do not use the information contained in the report as professional advice on a particular issue or passing a professional judgment. The data was collected and prepared for publication in 2020.

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